

EZILE ZUSAKHE NGCEZA

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PROFESSIONAL SUMMARY

Results-driven Sales Promoter with 3+ years experience in financial services and retail sales (PayJoy, PEP Cell). Award-winning performer - Certificate of Appreciation Q1 2024 for exceeding sales targets and client conversion. N6 Public Management graduate with proven ability to promote products to 30-50 clients daily, explain contracts, close sales and build long-term customer relationships. Fluent in English, isiXhosa, isiZulu.

CORE SKILLS

Sales Promotion | Client Conversion | Target Exceeding | Financial Product Sales | Contract Explanation
Customer Retention | Upselling | POS & Cash Handling | Stock Management | Customer Service

WORK EXPERIENCE

Sales Promoter | PayJoy Pty Ltd

Oct 2022 - Jun 2024

- Promoted PayJoy financial products to 30-50 clients daily, explaining credit contracts and repayment terms
- Consistently achieved and exceeded monthly sales targets
- Built long-term customer relationships driving repeat business and referrals

Educational Assistant | Department of Education

Jun 2025 - Nov 2025

- Supported classroom activities and learner development

Data Collector | Stats SA

Feb 2022 - Apr 2022

- Collected and verified field data ensuring accuracy and compliance with Stats SA standards

Sales Assistant | PEP Cell

Oct 2021 - Feb 2022

- Provided customer service, operated POS, handled cash, managed stock and closed sales

ACHIEVEMENTS

- Certificate of Appreciation - PayJoy Pty Ltd, Q1 2024 - Recognized for Outstanding Performance in
- PayJoy Sales for exceeding sales targets and outstanding client conversion rate

EDUCATION

N6 Public Management | Esayidi TVET College, Kokstad Campus | 2019

National Senior Certificate | Ndaliso Senior Secondary School | 2014

LANGUAGES

English - Fluent | isiXhosa - Native | isiZulu - Fluent

REFERENCES

Available on request